

At Cisco/WebEx we connect people to the network and make it come to life.

By combining our core strength (IP) with intelligence we are creating a powerful communications platform where data, voice, video, and mobile communications converge to create a network of interactions, not just transactions, which allow for real time collaboration.

We're looking for experienced sales representatives that thrive in a fast-paced, cutting-edge, technology-driven environment. You will generate new sales and expand the WebEx footprint with existing customers. Leverage your professional solution-based selling skills to create a strong pipeline of new clients to join the 2.5 million registered users we have today. WebEx fosters an environment committed to teamwork, success, rewards and recognition.

Desired Qualifications & Experience:

- Five years of direct sales experience with two or more years in a solutions-oriented sales environment
- Experience conducting web-based sales demonstrations or online customer meetings
- Demonstrated sales record of meeting and exceeding quota
- Successful experience in maintenance of a geographic territory, industry vertical or existing customer base
- Ability to strongly influence decision makers at C and V levels
- BS in Business Administration or equivalent education and relevant experience

WebEx is a Cisco company that values open communication and uncompromising ethics in the workplace. We are dedicated to providing a culture of diversity and inclusion with unlimited opportunities for career growth. Your passion to succeed is rewarding with uncapped commissions, exceptional benefits, and a competitive base salary.

We have spent 10 years building our MediaTone network, the global leader in platforms for delivering Software as a Service (SaaS) that now allows 100,000 WebEx meetings to happen every day. When you join WebEx, you will join a team of proven performers that are devoted to finding socially responsible, business relevant solutions that meet our customer's evolving communications needs.

www.webex.com

Matt Fish

Matt.fish@webex.com

904-485-5019